



STRENGTH & PROFESSIONALISM IN NUMBERS

Established in 1907, the Greater Providence Board of REALTORS® was the first REALTOR® Association in Rhode Island. With over 2,000 members, we are the largest Local Association in our state. Membership provides peace of mind to the general public, ensuring the highest level of ethics and professionalism in real estate transactions. We serve as a voice for our members by working to ensure standards of quality and care in the industry and we work to protect private property rights.

CULTIVATING LEADERS

The Greater Providence Board of REALTORS® is a collaboration of entrepreneurs, community leaders, staff and volunteers working together to benefit our members and the real estate industry.

GREATER PROVIDENCE BOARD OF REALTORS® 2020 LEADERSHIP

Don Parsons, *President*
Mike Pereira, *Pres-Elect*
Matt Phipps, *Treasurer*

Rita Danielle Steele,
Treasurer
Agueda Del Borgo
Immediate Past President



THE VALUE OF MEMBERSHIP

The Greater Providence Board of REALTORS® is your advocate, providing services designed to help your business succeed.




-  **Community Involvement** – Support of worthwhile charitable and community organizations throughout RI highlighting that REALTORS® are actively involved and care about their communities.
-  **High Standards** – Promoting excellence, integrity and quality customer service. Demonstrating to your clients a dedication to professionalism and the REALTOR® Code of Ethics.
-  **Knowledgeable, Responsive Staff** - Available to answer your questions or point you in the appropriate direction.
-  **Government Affairs** – Legislative advocacy on the local, national and state levels addressing critical issues affecting the real estate industry. Our REALTOR® Political Action Committee (RPAC) also works to identify and support pro-real estate candidates.
-  **Mediation & Arbitration** – Providing cost-effective mediation and peer arbitration in the event of a business dispute.
-  **Networking Participation** – In events throughout the state aimed at connecting real estate stakeholders and enhancing your business operations.
-  **Professional Development** – Both credit and non-credit approved programs at our location and online for your convenience and professional growth.
-  **Resources** – Information about the industry, business practices, emerging trends, discounts and special offers.
-  **Statewide Multiple Listing Service** - Access to RI's system is a membership privilege.
-  **Volunteer and Leadership** – Opportunities to serve on Board committees, work groups, task forces or in leadership positions collaborating with peers to give back to the industry and advance private property rights.








INFORMATION AND RESOURCES

To help our members gain professional knowledge and help make them more profitable.

-  **Advocacy** – Monitoring and representation against proposed inequitable tax policies in Providence.
-  **May Day Breakfast – Avoiding Unnecessary Risks** – Panel discussion with attorney experts on relevant topics to help members mitigate risk and better serve clients.
-  **Rock your First Impression** – Webinar and coaching with Diane Wilbur of Soft Skills Training Group.
-  **5 Hours of Free Continuing Education Credits**
Doing Business Across State Lines – transactional differences between RI & MA.

Cyber Security & Fraud – Best practices in the industry for privacy requirements and safe storage of client data.
-  **Complimentary Lunch 'N Learn Programs** – What to do about Instagram, The 7 Pitfalls of Facebook Advertising, Tax Relief for Agents and Brokers, Selling Mom's Home & Working with Self-Employed Buyers.
-  **REALTOR® Code of Ethics Courses.**
-  **Sales Pre-Licensing Classes.**

REALTOR® - A BRAND YOU CAN TRUST

Your membership in the Greater Providence Board of REALTORS® also includes membership in the esteemed National Association of REALTORS® and its statewide counterpart, the Rhode Island Association of REALTORS®.

The National Association of REALTORS® is America's largest trade and professional association, representing over 1.3 million real estate professionals. As a member, you have access to a wide array of benefits, business tools, real estate market data, discount programs and educational opportunities to help you succeed in today's market. Visit www.nar.realtor for more information.

The Rhode Island Association of REALTORS® has been serving the needs of real estate professionals since 1948. With over 5,000 members in over 750 offices, the association protects the business interests of REALTORS® through legislative advocacy, education, networking events, access to online forms and contracts, and free legal hotline service. Visit www.rirealtors.org for more information.

COMMUNITY ENGAGEMENT EXPERIENCES & CONTRIBUTIONS

- Habitat for Humanity
- Hasbro's Children's Hospital Child Life Program
- Path to Homeownership Fair
- Providence College Career Fair
- Tides Family Services
- West Broadway Neighborhood Association Earth Day Cleanup



For more information, **contact** our Board office.
401.274.8383 | info@gpbor.realtor | www.gpbor.realtor

